# OUR Tiktok GROWTH PROGRAM





| Title                 | •••   | 01 |
|-----------------------|-------|----|
| Introduction          | • • • | 02 |
| Insights              | • • • | 03 |
| Strategy Definition   | • • • | 04 |
| Channel Set-Up        | • • • | 05 |
| Launch                | •••   | 06 |
| Acceleration          | •••   | 07 |
| Full Potential        | •••   | 80 |
| TikTok Growth Service | •••   | 09 |
| Contacts              | •••   | 10 |

### Nice to meet you!

#### **About Upthrust**

We are digital explorers that focus on full-funnel growth and performance marketing, data and analytics, and building better digital experiences that convert.

We work from different locations in Europe for small and mid-size enterprises or corporates. Remotely as well as on-site, we transfer our knowledge to your team.

In our growth academy we teach marketers, sales people, C-level executives and founders about the most popular digital topics. Upthrust is also a part of Customer Collective, a leading growth acceleration ecosystem in Europe



### **Tiktok Growth Program**

Based on our insights from running dozens of Tiktok campaigns for our clients, we created our own Tiktok Growth Program.

With it, you will go from your current 'as-is' situation, to 'accelerated growth' with Tiktok in a period of three months.

From there we can continue 'Growth as a Service' on Tiktok. You will be thankful you did not let this opportunity of still being early on the platform go to waste!

#### **STRATEGY DEFINITION**

Series of short efforts in which we align on the appropriate TikTok strategy

**Alignment On Positioning And Content Themes** 

**KPI Definition** 

Decision On Call To Actions And Strategic Funnels

**Translation Of Content Strategy: Plan & Actors** 

**Overview Of Existing Content + Content Briefs** 

Channel Governance: Growth Vs Community Management

### **EEKS 2 WEEKS 2 WEEKS**



#### **CHANNEL SET-UP**

Preparation of the Tiktok channel, Ads Account, and Touchpoint eco-system.



**Set-up Of Ads Account** 

Set-up Of CTAs And Funnels

Alignment On Content Production Timeline

**Final Alignment On Channel Governance** 

### EEKS 2 WEEKS 2 WEEKS



#### LAUNCH

Go Live and launch of first campaigns, allowing account recognition and starting to build the user base

**Content Production Based On Existing Content** 

Content Production Based On New Content Briefs (6/month)

**Training On Raw Content Creation** 

**Content Editing After Receiving Raw Files** 

**Content Posting After Approval** 

### NTH 1 MONTH 1 MONTH 1



#### ACCELERATION

Accelerate TikTok channel growth by increasing the use of new original content and boosting via ads

**Content Production Based On Existing Content** 

Content Production Based On New Content Briefs (6/month)

**Training On Raw Content Creation** 

**Content Editing After Receiving Raw Files** 

**Content Posting After Approval** 

**TikTok Ads Campaigns** 

### TH 2 MONTH 2 MONTH 2



#### **FULL POTENTIAL**

Combining Organic Posts with TikTok influencers to reach maximum potential

**Content Production Based On Existing Content** 

Content Production Based On New Content Briefs (6/month)

**Training On Raw Content Creation** 

**Content Editing After Receiving Raw Files** 

**Content Posting After Approval** 

**TikTok Ads Campaigns** 

**Influencer Collabs** 

### ITH 3 MONTH 3 MONTH 3

## TikTok GROWTH AS A SERVICE

### HLY MONTHLY MONTHLY

### READY TO ACCELERATE YOUR BUSINESS WITH TIKTOK?

Don't hesitate to get in touch!

### **Dennis De Cat**

Founder & Managing Partner



dennis.de.cat@upthrust.eu



### **Stefan Herrebosch**

**Client Developer** 



stefan.herrebosch@upthrust.eu

+32 485 52 31 08